

# MetTel Mobility 2H 2023 Promo



**Double the upfront, double the fun!  
Earn 200% Upfront on Mobility Deals.**

**Agents earn. Customers save.**  
For all deals sold and activated this year.

- Agent receives 200% MRC upfront for all new deals.
- ▲ Customers can receive a sign on bonus to move quickly.
- Carrier switch OR New activation for new logo.





#### **Terms & Conditions: METTEL 2023 INCENTIVE MOBILITY PROGRAM – SPONSORED BY METTEL**

This MetTel 2023 Incentive Mobility Program (the “Promo”) is a sales incentive promotion, which allows the undersigned Agent to earn a total upfront commission equal to 200% MRC in lieu of the regular upfront payment (“Bonus”) for wireless services qualifying under this Promo sold by Agent and placed directly with MetTel between execution and delivery of this Promo and December 31, 2023 (“Promo Period”). The Promo applies to commissionable monthly recurring line charges for wireless voice and data network access services (excluding taxes and surcharges, “MRC”) sold by Agent meeting the following criteria (“Promo Services”): (i) activated during the Promo Period for a minimum term of at least 24-months; (ii) activated lines are changing underlying carrier networks on activation or are origination of new service with a new telephone number; (iii) sold to new MetTel Customers or existing MetTel Customers that have not purchased MetTel mobility services either prior to or during the Promo Period (other than Promo Services sold by Agent during the Promo Period); and (iv) under otherwise commissionable orders both quoted and accepted by MetTel during the Promo Period. If earned, MetTel will pay Agent the Bonus (net of any previously paid Upfront Payment) for the associated Promo Service.

#### **Additional Terms**

1. Agent agrees that MetTel may use its name, logo and trademarks in marketing and other communications in connection with this Promo.
2. Bonuses earned under this Promo will not be added to bonuses earned under other promotions or incentive programs.
3. Promo Service MRC excludes: (i) existing MRC re-allocated or otherwise assigned to Agent; (ii) any MRC tied to a term shorter than 24 months; (iii) services remaining on the same underlying carrier network at activation; and (iv) any other MRC designated by MetTel in its sole discretion. MetTel will calculate Promo Service MRC (including without limitation, what constitutes Promo Service) in its sole discretion and its determination will be final. MetTel reserves the right to amend/revise the scope of Promo Service at any time in its sole discretion. MetTel assumes no liability for any typographical or other error in these terms and conditions. MetTel assumes no responsibility for technical errors with registration or transmission of sales information, or for any incorrect or inaccurate sales information, whether caused by MetTel or otherwise. MetTel retains the right to reject any order for any reason.
4. Any Bonus paid will be charged back to Agent for Promo Service terminated or modified within 24 months of activation.
5. The revenue recognized as Promo Service MRC will be the first month’s MRC for the Promo Service. Bonuses will not be paid for equipment revenue or MDaaS charges. Bonus is in lieu of regular Upfront Payment.
6. Should carrier change not take place or Services sold are not qualified Promo Services, Agent is still eligible to receive standard upfront commissions on line rates under existing schedules.
7. Falsifying any sales or other deceptive activity will result in disqualification from the Promo.
8. Agent is responsible for all applicable federal, state, local and other taxes on any Bonus.
9. The Promo is not intended to and shall not be construed to give any third party (including without limitation, any subagent) any interest or rights (including, without limitation, any third-party beneficiary rights) with respect to or in connection with any agreement or provision contained herein or contemplated hereby.
10. Agent must remain an active agent in compliance with its MetTel sales agency agreement (“SAA”), including any amendments, commission schedules or riders, at the time any Bonus is paid.
11. Except as otherwise expressly provided herein, all provisions of Agent’s SAA remain in full force and effect. Capitalized terms used but not defined herein shall have the meanings given to them in the SAA. This promotion will be deemed to be a rider to the Agent’s SAA commission schedules. Any bonuses paid under this promotion will count as commissions under an SAA.
12. This Promo (i) may not be combined with any other promotions or incentive programs, (ii) will take effect when executed and delivered by both Agent and MetTel and (iii) will replace and supersede any previously signed MetTel promotion or sales incentive program related to mobility.

